



IUA in association with ICIC



present

**Networking and Learning Event:
Marine Cargo Claims Training Session
with**

**Paul Harman
Director of PHILA,
President of PHILA Central America & Caribbean Inc.
CEO of the PHILA Group**

***Event welcome from ICIC Committee Member,
David Brackenbury, CEO, Brackenbury Associates***

IUA Circular 079/22

IN-PERSON EVENT ONLY

Event Date: Tuesday 01 November 2022

Venue: [BALLS BROS](#), Minster Court, Mincing Lane, EC3

Time: 12noon Buffet Lunch, Session to commence at 12.30pm for approx 90 mins
Q&A Networking drinks reception from 2-3pm

Subject: This market briefing session will take an interactive approach to provide face to face training on claims handling according to the needs of the attendees, with a focus on Cargo Claims. It will explain how a site inspection is approached by an external adjuster, providing examples and photos, and will provide an open forum to respond to queries on any type of cargo claims.

This is a free event, but names and email addresses of all attendees are required for registration.

REGISTER NOW! 

Click [here](#) to add event to your calendar

Throughout the centuries the many modes of freight transportation have advanced considerable. Historical horse-drawn wagons have evolved to cargo shipments via sea, rail and air, proving a safer and faster way to deliver goods both nationally and globally.

However, no cargo is shipped without risk A cargo claim is essentially a demand for monetary compensation in respect of financial loss sustained as a result of a breach of the contract of carriage or a failure by the carrier to fulfil certain extra-contractual obligations.

At this training session, our guest speaker will take an interactive approach and actually analyse the needs and wants of attendees about external loss adjusting. This event will include an explanation as to what can reasonably be achieved during a site visit and how to approach an initial site inspection.

With an outline of how to approach a first inspection, delegates will gain insight and knowledge regarding most types of loss. This session includes:

- The initial meeting with the Assured (greetings, approach)
- The questions to be asked / information to be obtained
- How to undertake the first oversight / walkaround / familiarization.
- How to take the photos / videos.
- The closer approach (including more photos / videos).
- Identifying and homing in on the issues (the damage and the cause, more photos / videos)
- Identifying possible recovery / subrogation
- Documents to be requested
- Importance of securing evidence during the first visit

We would encourage attendees from the marine claims community to this free event, which is CPD accredited.

We welcome all attendees to a pre-event buffet luncheon, and the event will conclude with a drinks reception from 2-3pm for Q&A and networking, sponsored by our guest speaker.

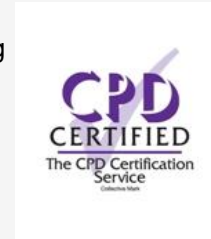
Our Speaker:

Paul Harman, born in Consett, Co. Durham, (UK), Paul is a highly experienced International Loss Adjuster, specialising in Marine and Engineering losses. He is fluent in Spanish (written and spoken) and has a good working knowledge of Portuguese.

Paul, with more than 40 years experience in claims handling, has spent 28 years attending claims in the Caribbean, Central and South America. He is now a Director of PHILA, the President of PHILA Central America & Caribbean Inc., and also the CEO of the PHILA Group. Paul is Qualified FCII with the Chartered Insurance Institute.

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